

My experience



«The AMI experience will remain one of the best academic years I have had. It has been a big help on developing my skills and knowledge, as well as extending my professional and personal network.»

Anthony DJEFFAL - M2 AMI 2011
Business development manager HEMA
SIDEL Beijing

My University

- An International environment: 1st University in France with the highest number of foreign students. More than 5,000 foreign students from 164 countries
- Equal opportunities: since 1965, the only State University on the French Riviera (District of Alpes-Maritimes) with a multidisciplinary offer
- History and modernity: from its historic roots back in 1639 to high technology with its campus located in the Sophia Antipolis Science and Technology Park.
- More than 25,000 students and 1,200 teachers-researchers.



My School

- Since 1966, The academic reference in chartered accounting, finance, management, and business administration.
- A strategic geographic location with the 2nd international airport in France, the Sophia Antipolis Science and Technology Park, the nearby Principality of Monaco, and the proximity of Italy.
- 1,200 students including 470 of foreign nationality, and an international teaching staff.
- Highly career-oriented degrees: more than 100 professional contributors and mandatory internships in all curricula.



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Reach us

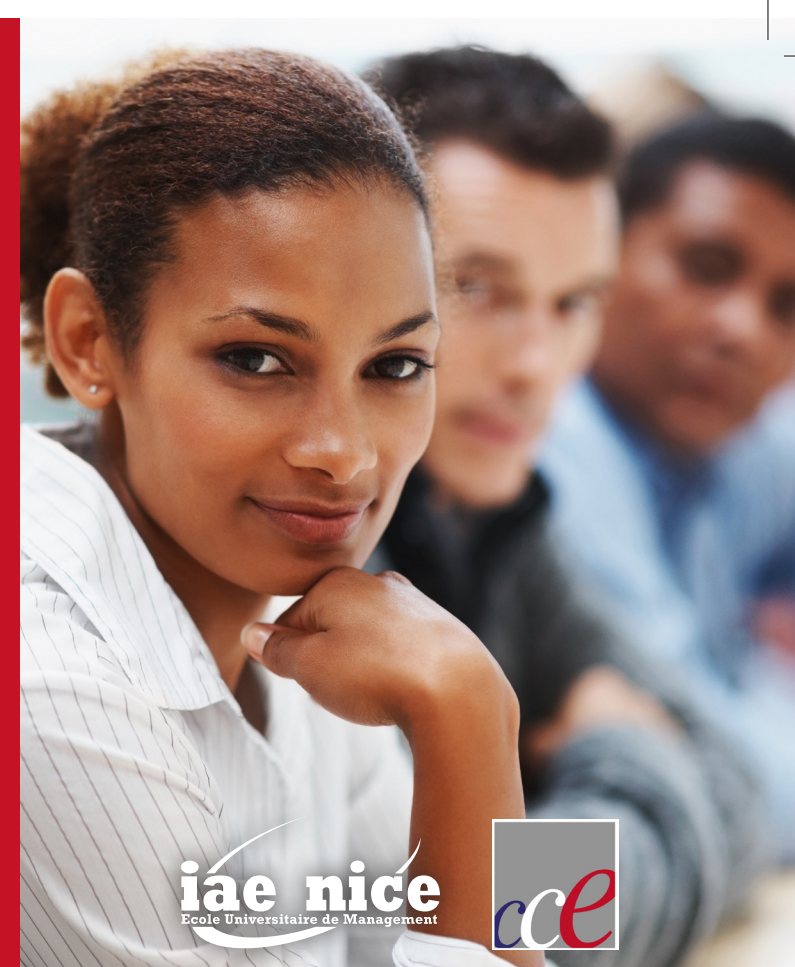
Access: rue du 22^e B.C.A.
2nd Floor, Office #2A06
Tramway: stop Vauban
Train: Riquier station
Buses #20, #27: stop Saint-Jean d'Angély
Vélo-Bleu bike-point



Membre de UNIVERSITÉ CÔTE D'AZUR



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iae nice
Ecole Universitaire de Management



Master's degree (Bac+5)

iae.unice.fr

M2 AMI
Affaires et Management International



**Be an expert of
international trade**

Ranked 1st in France (source: MOCI 2017)

Program Overview

This Masters, ranked 1st of France in 2017, has been designed in partnership with the French Chamber of Foreign Trade.

You are provided a strong professional approach to international management and the necessary know-how to:

- Elaborate import/export international strategies
- Develop foreign businesses
- Prospect and develop international markets
- Master the techniques of international logistics
- Negotiate in an international and intercultural environment

You acquire strong competencies in the international trade sector, but also in technical, professional and academic practice of different languages: 70% of your courses are taught in English, 30% in French, and a third language is mandatory.

The theoretical knowledge is implemented in a practical, appropriate and evolutionary manner to prepare you to be operational in companies of all sizes all over the world.

A strong component of international students, faculty and business practitioners ensures you effective and high interactive lectures, where scholars from different horizons, backgrounds, ages and countries meet and share their knowledge and experience.

The Counselors of the French Chamber of Foreign Trade, appointed by the Prime Minister, actively participate to your study curriculum. Several personalities give conferences throughout the year, sharing their own experience as global managers.

A prestigious ceremony is organised at the French Riviera Chamber of Commerce at the end of the year, where students having attended these conferences and achieved the best results are awarded a prize. Cohorts are composed of a maximum of 35 students. Your courses are scheduled three days a week (Mon-Tue-Wed), over twenty-five weeks from September to March, in order to allow you to study and work, or conduct your internship at the same time if you so choose.

A business simulation game role-play, a mandatory internship of at least 4 months abroad, and the defence of a memoir complete this comprehensive framework.

Curriculum

FALL (September-December)

Code	Course	ECTS	Hrs
GM2AMI11	<i>Business English I</i>	3	20
GM2AMI12	<i>Custom regulation and Incoterms</i>	2	10
GM2AMI13	International Management	3	20
GM2AMI14	Gestion des circuits de distribution internationaux (FR)	3	20
GM2AMI15	<i>International economics and globalisation</i>	3	20
GM2AMI21	Comptabilité internationale (FR)	2	20
GM2AMI22	<i>Financial risk management</i>	2	20
GM2AMI23	Moyens de paiement à l'international (FR)	2	20
GM2AMI24	<i>International financial management</i>	2	20
GM2AMI25	<i>International contract law</i>	2	20
GM2AMI26	Fiscalité internationale (FR)	2	20
GM2AMI27	Droit de la propriété industrielle (FR)	2	20
GM2AMI28	Deuxième langue étrangère	2	20

SPRING (January-March)

Code	Course	ECTS	Hrs
GM2AMI31	<i>Business English II</i>	3	20
GM2AMI32	<i>International business communication</i>	3	20
GM2AMI33	<i>International business plan</i>	3	20
GM2AMI34	Stratégie de développement international (FR)	3	20
GM2AMI35	<i>International and intercultural negotiation</i>	3	20
GM2AMI41	Business game / role-play	3	20

SUMMER (April to September)

Code	Course	ECTS	Hrs
GM2AMI42	Minimum 4-month internship abroad plus dissertation and viva	12	-

TOTAL HOURS OF INSTRUCTION 370

Admission

Prerequisites

- **Graduate Degree in Business:** your degree must last a minimum of 4 years and grant a minimum of 240 ECTS credits, or 120 US credits, or equivalent.
- **English proficiency:** TOEIC >750, or TOEFL iBT >79, or TOEFL CBT >213, or TOEFL PBT >550, or IELTS >5.5, or CPE (TOEFL School code: 5999)
- **Good academic record and relevant experience.** Evaluated by the Admissions Committee
- **Interview** before the Admissions Committee

Fees

The cost of the program in a French State University is partially supported by the Ministry of Higher Education and Research (MENESR). The amount of the subsidy depends on your status:

- Status "formation initiale": the subsidy covers all the tuition fees. You will pay only the enrolment taxes and student health insurance (approx. 550€);
- Status "formation permanente": the subsidy covers part of the tuition fees. You will pay the remaining part as well as enrolment taxes and student health insurance;
- Status "formation continue": the subsidy covers part of the tuition fees. The rest is financed by corporate or other organisations. No fees at your charge.

Included

- Enrollment fees and national taxes
- Tuition and registration for all courses
- Health insurance (if you are <28 y.o.)
- Access to sport facilities
- Access to library and IT
- Wi-fi on-campus access

Estimated expenses

- Books and materials 700€/ year
- Commute 30€ / month
- Accommodation 450€/ month
- Meals 300€ / month
- Miscellaneous 250€ / month

- **Sponsored by the French Chamber of Foreign Trade**
- **Duration: 6 months + internship**
- **Language of instruction: 70% English / 30% French**
- **Location: Nice, French Riviera**