

GIUSEPPE ATTANASI

Curriculum Vitae

Place: Nice (France)

Date: 05-11-2018



Part I – General Information

Full Name	Giuseppe ATTANASI
Date of Birth	21/02/1976
Place of Birth	Galatina (LE)
Citizenship	Italian
Permanent Address	Rue de la Prefecture, 39 06300 Nizza (Francia)
Mobile Phone Number	+33659200132
E-mail	giuseppe.attanasi@unice.fr
Spoken Languages	Italian (mother tongue), English (fluent), French (fluent), Spanish and Portuguese (good).

Part II – Education

Type	Year	Institution	Notes (Degree, Experience,...)
Accreditation to Supervise Research (HDR: Habilitation à Diriger des Recherches)	2015	Université de Strasbourg	<u>Committee:</u> Patrick Llerena (Université de Strasbourg), Pablo Brañas (Middlesex University London), Massimo Egidi (LUISS Rome), Pierre Garrouste (Université Nice Sophia-Antipolis), Olivier l'Haridon (Université Rennes 1), Luigi Luini (Università di Siena).
PhD in Economics	2006	Università Bocconi, Milan	<u>Committee:</u> Pierpaolo Battigalli and Aldo Montesano (Università Bocconi), Andreu Mas-Colell and Rosemarie Nagel (Universitat Pompeu Fabra). <u>Thesis Jury Report:</u> Very Good.
Master in Industrial Economics	2007	Universidad de Valencia	Additional postgraduate courses (e.g., Behavioral Models and Experimental Methods applied to Industrial Economics), attended while working as Postdoc at Universitat Jaume I (Castellon de la Plana, Valencia)
Master in Economics	2001	Università Bocconi, Milan	Graduated with Distinction
Degree in Economics	2000	Università Bocconi, Milan	Major in Economic Theory and Analysis. <u>Final mark:</u> 110/110 cum laude.
Erasmus student	1996	Queen Mary, University of London	Department of Economics and Mathematics
High School Scientific Diploma	1994	Liceo Scientifico A. Vallone, Galatina (LE)	<u>Final mark:</u> 60/60.

Part III – Appointments

III-A – Academic Appointments

Start	End	Institution	Position
Sept. 2018	Present	Université Nice Sophia-Antipolis : ISEM (Institut Supérieur d'Économie & Management) & GREDEG (Groupe de Recherche en Droit, Économie et Gestion)	Professeur des Universités (Full Professor, 1 st Class)
Sept. 2016	Aug. 2018	Université de Lille 1 : FSES (Faculté des Sciences Économiques et Sociales) & LEM (Lille Economics Management)	Professeur des Universités (Full Professor, 2 nd Class)
Sept. 2012	Aug. 2016	Université de Strasbourg : FSEG (Faculté des Sciences Économiques et de Gestion) & BETA (Bureau d'Économie Théorique et Appliquée)	Maître de Conférences (Associate Professor)
Feb. 2012	Aug. 2012	Toulouse School of Economics : Fondation “Jean-Jacques Laffont” – Chair “Georges Meyer” in Mathematical Economics & LERNA (Laboratoire d'Économie des Ressources Naturelles)	Post-doctoral Researcher
Oct.. 2007	Jan. 2012	Paris School of Economics : Université Paris 1 Panthéon-Sorbonne, CES (Centre d'Économie de la Sorbonne)	Junior Chair (Assistant Professor)
Oct. 2006	Sept. 2007	Universitat Jaume I (Castellon de la Plana, Spain): Departamento de Economía & LEE (Laboratori d'Economia Experimental)	Post-doctoral Researcher
March 2005	Sept. 2006	Università Bocconi, Milan : Department of Economics	Research Fellow

III-B – Other Appointments: Visiting Positions

Start	End	Institution	Position
June 2018	July 2018	Gran Sasso Science Institute, L'Aquila : Social Sciences Unit	
Nov. 2017	Dec. 2017	Università Bicocca, Milan : Department of Economics, Quantitative Methods, and Firm Strategies	Visiting Professor
May 2017	June 2017	LUISS Rome : Department of Economics and Finance	Visiting Professor
July 2016	Aug. 2016	Georgia State University (Atlanta, USA) : Experimental Economics Center	Visiting Professor
May 2013	Aug. 2013	Georgia State University (Atlanta, USA) : Experimental Economics Center	Visiting Professor
Oct. 2008	Sept. 2009	Università Cattolica, Milan : Institute of Business Management and Labor Economics	Visiting Research Fellow
Jan. 2006	Feb. 2006	Univesitat Pompeu Fabra, Barcelona : LEEEX (Laboratory of Experimental Economics)	Visiting PhD Student (Marie Curie Fellow)
Apr. 2005	June 2005	Univesitat Autònoma, Barcelona : CSIC (Institut d'Anàlisi Econòmica)	Visiting PhD Student (Marie Curie Fellow)
Sept. 2004	March 2005	Univesitat Pompeu Fabra, Barcelona : LEEEX (Laboratory of Experimental Economics)	Visiting PhD Student (Marie Curie Fellow)

Part IV – Teaching experience *

* [240 hours of institutional teaching load per year (on average) in the last 5 years (2013-2015 at Université de Strasbourg; 2016-2018 at Université de Lille]

Period	Institution	Lecture/Course
Sept. 2018 - Present	Université de Nice Sophia-Antipolis	Lecturer of: Statistics and Economic Analysis (Undergraduate); Experimental Economics (Master). Languages: French, English.
Sept. 2016 – Aug. 2018	Université de Lille 1	Lecturer (for 2 editions of the Courses) of: Microeconomics, Industrial Organization (Undergraduate); Game Theory (Undergraduate, Master); International Institutions and the Databases, Advanced Microeconomics, Decision Theory (Master). Languages: French, English.
April 2018	University of Tampere (Finland)	Invited Lecturer of: Experimental Methods (Master, Ph.D.). Language: English.
March – May 2018, 2019	LUISS Rome	Invited Lecturer (for 2 editions of the Course) of: Big Data & Behavioral Finance Lab (Master). Language: English.
Oct. – Dec. 2017	EDHEC Lille	Invited Lecturer (for 2 editions of the Course) of: Game Theory (Master). Language: English.
April 2016, April 2017	École Supérieure de Commerce (BSB), Dijon-Bourgogne	Invited Lecturer (for 2 editions of the Course) of: Theory of Management (Undergraduate) Language: English.
Sept. 2012 – Aug. 2016	Université de Strasbourg	Lecturer of: Microeconomics, Probability and Statistics I & II (Undergraduate); Experimental Economics (Master, Ph.D.). Languages: French, English.
May 2015	Università del Salento, Lecce	Invited Lecturer of: Experimental Economics (Undergraduate, Graduate). Language: Italian.
Nov. 2012-2016, Jan. 2018	École Nationale d'Administration (ENA), Strasbourg	Invited Lecturer (for 6 editions of the Course) of: Risk Management (Master). Language: English.
March-May 2012, 2014	Université Paris 1 Panthéon-Sorbonne	Invited Lecturer (for 2 editions of the Course) of: Economics of Information (Master). Language: English.
March 2012 – 2017	Pôle Universitaire Français, Université Nationale de Ho Chi Minh (Vietnam)	Lecturer (for 6 editions of the Courses) of: Microeconomics (Undergraduate), Industrial Organization (Master). Language: English.

Dec. 2007 – Jan. 2011	Toulouse School of Economics	Lecturer of: Experimental Economics (Ph.D.). Language: English.
May 2010 – 2013	Università Cattolica, Milan	Invited Lecturer of (4 editions of the Course of): Experimental Economics (Ph.D.). Language: English.
March 2007 – Oct. 2018	Università Bocconi, Milan	Lecturer of: Behavioral Finance , within the Course of Microeconomics (Undergraduate). Languages: Italian, English.
Feb. 2005 – June 2007	Università del Salento, Lecce	Lecturer of: Economics (Undergraduate), Economics of International Institutions , Economics of Tourism , Environmental Economics (Grad.), Game Theory (PhD). Languages: Italian, English.
Feb. 2001 – June 2007	Università Bocconi, Milan	Teaching Assistant of: Economic Analysis , Public Finance , Microeconomics (Undergraduate), Advanced Microeconomics (Graduate), General Equilibrium Theory , Game Theory (Ph.D.). Languages: Italian, English.
Sept. 2003 – 2006	Università Bicocca, Milan	Teaching Assistant of: Public Finance , Political Economy (Undergraduate). Language: Italian.
Feb. – July 2003	European School of Economics, Milan	Invited Lecturer of: Macroeconomics , Microeconomics (Undergraduate). Languages: English.

Part V - Society memberships, Awards and Honors

V-A – Member of Editorial Boards of International Journals

Period	Title
July 2017 – present	Member of the Editorial Board of <i>Journal of Behavioral and Experimental Economics</i>
June 2016 – present	Associate Editor of <i>Journal of Behavioral Economics for Policy</i>
Sept. 2017 – June 2018	Guest Editor of the Special Issue of <i>Revue Economique</i> linked to the <i>9th International conference of the ASFEE (French Association of Experimental Economics)</i>

V-B – Member of Executive Committees of National and International Societies

Period	Title
Feb. 2018 – present	Vice-President of the SEET (Southern Europe Experimental Team)
June 2013 – present	Member of the Executive Committee of the SABE (Society for the Advancement of Behavioral Economics) and Editor of the SABE Newsletter
Nov. 2015 – present	Member of the Committee of Arbitrators of ANIMA – Federation of National Associations of Mechanical and Engineering Industries, Milan

V-C – Member of the Scientific Committee of International Conferences

Edition	Title
2018	“SABE (Society for the Advancement in Behavioral Economics) / IAREP (International Association for Research in Economic Psychology) 2018” Conference, London;
2016, 2018	“IAREP/SABE/Elsevier Student Paper Award”, at the Conference SABE/IAREP 2016 in Wageningen, and 2018 in London;
2016 – 2018	Annual Meeting of the AFSE (Association Française de Science Economique): Nancy, Nice, Paris;
2016	“NAG (Norms, Actions, Games) 2016 International Workshop”, Toulouse School of Economics;
2014 – 2018	Annual Meeting of the ASFEE (ASSociation Française d’Economie Expérimentale): Besançon, Paris, Cergy, Rennes, Nice;
2010 – 2018	Annual Meeting of SEET (Southern Europe Experimental Team): Marrakech, Agadir, Lanzarote, Tenerife, Malta, Sesimbra, Maspalomas, Cagliari, Lecce.
2011	Workshop on “Experimental Methods and Economic Modeling”, Capua (Italy);

V-D – Other Awards and Honors

Oct. 2014 present	–	French national award PEDR (Prime d’Encadrement Doctorale et de Recherche) for PhD thesis supervision and research activity during 2010-2014.
2016		Elsevier Certificate of Excellence as Reviewer awarded by the Editor of the <i>Journal of Behavioral and Experimental Economics</i>
Oct. 2002 Oct. 2004	–	Representative in the Faculty Council of Bocconi University for Bocconi Ph.D. students

Part VI - Funding Information [grants as PI-principal investigator or I-investigator]

Year	Title; Principal Investigator	Program	Grant; Duration
2018	“Green Innovation: Creativity, Risk and Social context”; <i>PI: Giuseppe Attanasi</i> (17 members)	ANR – French National Research Agency – 2018 national funding	€ 210600; 36 months
2017	“Integrating deep uncertainty in climate change modelling”; <i>PI: Loïc Berger</i> , IESEG School of Management, Lille.	ANR – French National Research Agency – 2017 national funding	€ 248400; 36 months
2016	“Strategically Sophisticated Bidding” in First-price Auctions with Risk-averse Competitors”. <i>PI: Giuseppe Attanasi</i> (3 members)	CNRS (French, National), Soutien à la Mobilité Internationale 2016	€ 8000; 4 months
2015	“Social Intelligence: Experiments and theories concerning economic agents” ; <i>PI: Astrid Hopfensitz</i> , Toulouse School of Economics.	ANR – French National Research Agency – 2015 national funding	€ 147680 ; 36 months
2013	“Judgment errors and decision making under risk and under ambiguity: An evolutionary approach” ; <i>PI: Valérie Dufour</i> , University of Strasbourg.	IDEX – Initiative d’Excellence – Attractivité 2013 French national funding	€ 80000 ; 18 months
2013	“Festival Games” ; <i>PI: Jim Cox</i> , Georgia State University.	Georgia State University, Atlanta, seed funding for international research projects	\$ 10000 ; 6 months
2012	“Competition versus cooperation in industry	IDEX – Initiative	€ 57000 ;

	standard-setting: An experimental analysis of alternative bargaining models” ; <i>PI: Giuseppe Attanasi</i> (5 members)	d’Excellence – Attractivité 2012 French national funding	24 months
2011	“Risk prevention and responsibility sharing in technological investments: An experimental economic analysis of contracting and regulation” ; <i>PI: Giuseppe Attanasi</i> (6 members)	FonCSI – Foundation for an Industrial Safety Culture – 2011 international funding	€ 60000 ; 18 months
2010	“Social ties in Economics: Experiments and theory”; <i>PI: <u>Astrid Hopfensitz</u></i> , Toulouse School of Economics.	ANR – French National Research Agency –2010 national funding	€ 161947 ; 36 months.
2009	“Elicitation of Private Investor’s Risk Aversion”; <i>PI: <u>Alessandro Antonietti</u> and <u>Piero Tedeschi</u></i> , Catholic University of Milan.	Association for the development of Bank studies, Milan – 2009 national funding	€ 35000 ; 12 months
2008	“Psychological and economic perspectives on cooperation and trust” ; <i>PI: <u>Astrid Hopfensitz</u></i> , Toulouse School of Economics.	PRES - Pôle de Recherche et d’Enseignement Supérieur - 2008 national funding	€ 28210 ; 24 months
2008	“Fair environmental policies”; <i>PI: <u>Stefan Ambec</u></i> , Toulouse School of Economics.	ANR – French National Research Agency – 2008 national funding	€ 64800 ; 36 months
2007	“Economic and Social Impact of Cultural Events”; <i>PI: Giuseppe Attanasi</i> (9 members)	European Community – 2007 national funding, Puglia Region, Italy	€ 42000 ; 48 months

Part VII – Research Activities

VII-A – Keywords and Brief Description

The articles I have published, my working papers and the research projects I am currently involved concern several research issues in the domain of Decision Theory, Game Theory and Experimental Economics, with some applications to Public Economics and Environmental Economics. More precisely, they can be divided into four broad categories:

- **DECISION THEORY and EXPERIMENTAL ECONOMICS**
 - elicitation of risk aversion and of ambiguity aversion;
 - applications of decision under risk to voting problems;
 - applications of decision under risk and under ambiguity to investment problems and insurance problems.
- **DECISION THEORY and ENVIRONMENTAL ECONOMICS**
 - environmental option values;
 - efficiency of regulatory instruments in environmental preservation.
- **GAME THEORY AND EXPERIMENTAL ECONOMICS**
 - role of emotions in strategic decision making;
 - relation between social norms and strategic behavior;
 - bargaining mechanisms to achieve social optimum.
- **APPLIED MICROECONOMICS**
 - public-private partnerships in the management of technological disasters;
 - relation between cultural tourism, social capital and economic growth;
 - relation between creativity and innovation;
 - agents’ behavior in non-competitive markets.

VII-B – Scientific Responsibilities

Period	Title
Oct. 2018 – present	Co-responsible (with Xavier Corveleyn) of the “ Complexity and Cognition Lab ” (CoCoLab), <i>University of Nice Sophia-Antipolis</i>
Apr. 2013 – Aug. 2016	Director of the Laboratory of Experimental Economics (LEES) of the <i>University of Strasbourg</i> (18 members: 10 Researchers, 1 CNRS Studies Engineer, 1 Research Engineer, 6 PhD Students).
Nov. 2015 – Aug. 2016	Scientific Responsible (with Nguyen-Van Phu and Mathieu Lefebvre) of the Research Axe “Behavior, Incentives and Sustainable Development” of the BETA, <i>University of Strasbourg</i> (25 members: 21 Researchers, 1 CNRS Studies Engineer, 3 PhD students).
Sept. 2007 – Dec. 2011	Co-director (with Roberta Dessì) of the Laboratory of Experimental Economics of the <i>Toulouse School of Economics</i> (TSE).
Sept. 2007 – Dec. 2011	Secretary of the Research Group in Behavioral and Experimental Economics (BEE) of <i>Toulouse School of Economics</i> (TSE).

VII-C – Organization of Workshops

Period	Title
July 2018	“3rd Workshop & 2nd Summer School on Psychological Game Theory”, University of Salento, Soletto, Italy (with Pierpaolo Battigalli);
Feb. 2018	“9th Annual Meeting of the SEET (Southern Europe Experimental Team)”, University of Salento, Lecce (with Marcella Scrimatore);
June 2016	“Spring Workshop in Experimental Economics in Strasbourg (SWEES)”, BETA, Université de Strasbourg (with Patrick Llerena and Kene Boun My);
Sept. 2016	“French-German Workshop on Behavioral Economics”, University of Konstanz (with Gerald Eisenkopf, Urs Fischbacher and Anne Stenger);
Dec. 2015	“Hit-and-run Workshop on Experimental Economics: 4 Hot Topics in 8 Quick Bites”, BETA, Université de Strasbourg.

VII-D – Refereeing Activity

Period	Title
2003 – 2018	Referee for the following international journals: (37) <i>Actualité Economique</i> ; <i>American Economic Review</i> ; <i>B.E. Journal of Theoretical Economics</i> ; <i>Bulletin of Economic Research</i> ; <i>CESifo Economic Studies</i> ; <i>Econometrica</i> ; <i>Economic Inquiry</i> ; <i>Economic Journal</i> ; <i>Economic Modelling</i> ; <i>Economics-E-Journal</i> ; <i>Entropy</i> ; <i>Environmental Economics and Policy Studies</i> ; <i>Experimental Economics</i> ; <i>European Economic Review</i> ; <i>Frontiers in Psychology – Cognitive Science</i> ; <i>Frontiers in Psychology – Personality and Social Psychology</i> ; <i>Games</i> ; <i>Games and Economic Behavior</i> ; <i>International Review of Economics</i> ; <i>Journal of Behavioral and Experimental Economics*</i> ; <i>Journal of Economic Behavior and Organization</i> ; <i>Journal of Economic Literature</i> ; <i>Journal of Economic Psychology</i> ; <i>Journal of Evolutionary Economics</i> ; <i>Journal of Experimental Social Psychology</i> ; <i>Journal of Hospitality Management and Tourism</i> ; <i>Journal of Risk and Insurance</i> ; <i>Journal of Risk and Uncertainty</i> ; <i>Management Science</i> ; <i>Journal of the European Economic Association</i> ; <i>Pacific Economic Review</i> ; <i>PLoS One</i> ; <i>Public Choice</i> ; <i>Revue d’Economie Politique</i> ; <i>Review of Economic Studies</i> ; <i>The Manchester School</i> ; <i>Theory and Decision</i> .
2011 – 2017	Reviewer for <i>SNSF</i> (Swiss National Science Foundation) projects, Switzerland
2013 – 2017	Reviewer for <i>ANR</i> (French National Research Agency) projects, France
2016 – 2017	Ethical Reviewer for <i>Nuffield Centre for Experimental Social Sciences</i> , University of Oxford, UK

VII-E – Supervision and Evaluation of Graduate Students’ Research

Period	Title
Sept. 2016 – present	Supervision of the Ph.D. thesis of <i>Andrea Guido</i> (Université Catholique de Lille), co-direction 50%-50% with Nicolas Vaillant (Université Catholique de Lille). Thesis title: “Essays on Human Cooperation - Experimental Evidence from the « Uber Phenomenon » and the Digital Economy”.
Dec. 2013 – Feb. 2016	Supervision of the Ph.D. thesis of <i>Valentina Rotondi</i> (Catholic University of Milan), co-direction 50%-50% with Luca Stanca, (University of Milan Bicocca). Thesis title: “Essays on Development Economics”.
Oct. 2010 – Dec. 2011	Supervision of the Postdoctoral Research of <i>Laura Concina</i> (Ca’ Foscari University of Venice, Italy), at Toulouse School of Economics. Research Project title: “Risk prevention and responsibility sharing in technological investments”.
2011 – 2018	Participation 17 Ph.D. Thesis Committee (as Committee Member and/or External Referee) for Ph.D. programs in Italy (Scuola Superiore Sant’Anna di Pisa, Università di Cagliari, Università del Salento, Università di Venezia Ca’ Foscari), in France (Ecole Normale Supérieure - Paris, Université Côte d’Azur - Nice, Université de Bordeaux, Université Paris 1 - Panthéon-Sorbonne, Université Rennes 1, Université Toulouse 1) and in Spain (Universitat Jaume I - Castellon, Universidad de Granada)
March 2018 – present	Member of the Scientific Committee of the <i>Ph.D. in Management and Behavioral Sciences</i> , University of Chieti-Pescara (Italy)
2001 – 2018	Supervision of 33 Master Thesis, of which: - 12 in France: 6 at Université de Lille, 1 at Université de Strasbourg, 5 at Ecole Nationale d’Administration, Strasbourg; - 21 in Italy: 8 at Università Bocconi Milan, 1 at Università Cattolica Milan, 1 at University of Turin, 1 at Università LUSPIO Rome, 10 at Università del Salento, Lecce.

Part VIII – Summary of Scientific Achievements

	Entire career	Last 10 years	Last 5 years
Number of articles in peer-reviewed journals	19	18	12
Number of articles in other scientific journals	2	2	1
Number of monographs	1	1	0
Number of chapters in edited monographs	2	1	1
Number of invited seminars	43	29	17
Number of invited talks in international conferences	15	13	9
Number of talks in international conferences	89	63	22

VIII-A – Scientific Production

- **Articles in refereed journals:**

- A.1) Attanasi, G., Georgantzís, N., Rotondi, V. and D. Vigani (2018), Eliciting Risk Aversion Parameters from Different Incentivized Tasks: Correlation among Tasks and with Self-reported Risk Attitude, *Theory and Decision*, 84, 341-372.
- A.2) Attanasi, G., Corazzini, L. and F. Passarelli (2017), Voting as a Lottery. *Journal of Public Economics*, 146, 129-137.
- A.3) Attanasi, G., Hopfensitz, A., Lorini, E. and F. Moisan (2016). Social Connectedness Improves Coordination on Individually Costly, Efficient Outcomes. *European Economic Review*, 90, 86-106.

- A.4) Attanasi, G., Battigalli, P., and E. Manzoni (2016). Incomplete Information Models of Guilt Aversion in the Trust Game. *Management Science*, 62, 648-667.
- A.5) Attanasi, G., Centorrino, S. and I. Moscati (2016), Over-the-counter Markets vs. Double Auctions: A Comparative Experimental Study. *Journal of Behavioral and Experimental Economics* (formerly *Journal of Socio-Economics*), 63, 22-35.
- A.6) Attanasi, G. and K. Boun My (2016). Jeu du Dictateur et Jeu de la Confiance : Préférences Distributives vs. Préférences Dépendantes des Croyances. *L'Actualité Economique*, 92, 1-39.
- A.7) Attanasi, G., García-Gallego, A., Georgantzis, N. and A. Montesano (2015). Bargaining over Strategies of Non-Cooperative Games. *Games*, 6, 273-298.
- A.8) de Palma, A., Abdellaoui, M., Attanasi, G., Ben-Akiva, M., Fehr-Duda, H., Erev, I., Fok, D., Fox, C.R., Hertwig, R., Picard, N., Wakker, P.P., Walker, J.L. and M. Weber (2014). Beware of Black Swans: Taking Stock of the Description-experience Gap in Decision under Uncertainty. *Marketing Letters*, 25, 269-280.
- A.9) Attanasi, G., Corazzini, L., Georgantzis, N., and F. Passarelli (2014). Risk Aversion, Over-Confidence and Private Information as Determinants of Majority Thresholds. *Pacific Economic Review*, 19, 355-386.
- A.10) Attanasi, G., Gollier, C., Montesano, A., and N. Pace (2014). Eliciting Ambiguity Aversion in Unknown and in Compound Lotteries: A Smooth Ambiguity Model Experimental Study. *Theory and Decision*, 77, 485-530.
- A.11) Angelova, V., Armantier, O., Attanasi, G., and Y. Hiriart (2014). Relative Performance of Liability Rules: Experimental Evidence. *Theory and Decision*, 77, 531-556.
- A.12) Attanasi, G., Hopfensitz, A., Lorini, E., and F. Moisan (2014). The Effects of Social Ties on Coordination: Conceptual Foundations for an Empirical Analysis. *Phenomenology and the Cognitive Sciences*, 13, 47-73.
- A.13) Attanasi, G., Casoria, F., Centorrino, S., and G. Urso (2013). Cultural Investment, Local Development and Instantaneous Social Capital: A Case Study of a Gathering Festival in the South of Italy. *Journal of Socio-Economics*, 47, 228-247.
- A.14) Attanasi, G., García-Gallego, A., Georgantzis, N., and A. Montesano (2013). An Experiment on Prisoner's Dilemma with Confirmed Proposals. *Organizational Behavior and Human Decision Processes*, 120, 216-227.
- A.15) Attanasi, G., García-Gallego, A., Georgantzis, N., and A. Montesano (2012). Environmental Agreements as a Hawk-Dove Game with Confirmed Proposals. *Environmental Economics*, 4, 34-42.
- A.16) Attanasi, G. (2012). Book Review of 'The Feeling of Risk: New Perspectives on Risk Perception', by P. Slovic. Earthscan, London, 2010. *Journal of Economic Psychology*, 33, 914-917.
- A.17) Attanasi, G., and A. Montesano (2012). The Price for Information about Probabilities and its Relation with Risk and Ambiguity. *Theory and Decision*, 73, 125-160.
- A.18) Attanasi, G. (2011). Book Review of 'Prospect Theory: For Risk and Ambiguity', by P. P. Wakker. Cambridge University Press, Cambridge, 2010. *Journal of Economic Psychology*, 32, 538-540.
- A.19) Attanasi, G., and A. Montesano (2008). Competing for Endogenous Information in an Irreversible Environmental Resource Problem: A Game-theoretic Analysis. *International Game Theory Review*, 10, 229-243.
- **Books:**
- B.1) Attanasi, G. and F. Giordano [Eds.] (2011). *Eventi, Cultura e Sviluppo. Il caso de "La Notte della Taranta"*. EGEA, Milano, pp. 380 + XXXVIII.
- **Book Chapters:**
- C.1) Georgantzis, N. and G. Attanasi (2015). Non-competitive Markets. In: Brañas-Garza, P. and A. Cabrales (Eds.), *Experimental Economics Volume II: Economic Applications*, Palgrave Macmillan, 21-36.

- C.2) Attanasi, G. and R. Nagel (2008). A Survey of Psychological Games: Theoretical Findings and Experimental Evidence. In A. Innocenti and P. Sbriglia (Eds.) *Games, Rationality and Behavior. Essays on Behavioral Game Theory and Experiments*, Palgrave MacMillan, 204-232.

- **Papers in Conference Proceedings:**

- D.1) Attanasi, G. and G. Urso (2015). Capitale sociale e senso di appartenenza: l'impatto sociale del Festival "La Notte della Taranta" sulla comunità che lo ospita, *Palaver*, 4 (2), 179-222.
- D.2) Attanasi, G., García-Gallego, A., Georgantzis, N. and A. Montesano (2011). Non-cooperative Games with Chained Confirmed Proposals. In L. A. Petrosjan and N. A. Zenkevitch (Eds.) *Contributions to Game Theory and Management*, IV, 19-32.

- **Other publications:**

- E.1) Attanasi, G. and A. Sutan (2017). Notre solution pour que les étudiants soient les grands gagnants de la sélection à l'université, *Huffington Post (France)*, 27 August 2017.
- E.2) Attanasi, G. and R. Dessì (2011). Coopérer, mode d'emploi. *L'Expansion*, 71, p. 119.
- E.3) Antonietti, A., Attanasi, G., Casoria, F., Castelli, I., Carluccio, R., Iannello, P., Marchetti, A., Massaro, D., and P. Tedeschi (2009). Profili di rischio degli investitori finanziari. *Osservatorio Monetario*, 2009/3, 1-118.

- **Papers posted in official Working Paper Series:**

- F.1) Attanasi, G., Battigalli, G., Manzoni, E. and R. Nagel (2018), *Belief-dependent Preferences and Reputation: An Experimental Analysis of a Repeated Trust Game*, IGIER Working Paper, Bocconi University.
[Revise and Resubmit asked by: ***Journal of Economic Behavior & Organization***]
- F.2) Attanasi, G., Boun My, K., Buso, M. and A. Stenger (2017), *Private investment with social benefits under uncertainty: The dark side of public financing*, BETA WP, University of Strasbourg.
[Revise and Resubmit asked by: ***Journal of Public Economic Theory***]
- F.3) Attanasi, G., Rimbaud, C. and M.-C. Villeval (2018), *Embezzlement and Guilt Aversion*, GATE Working Paper, University of Lyon.
[Revise and Resubmit asked by: ***Journal of Economic Behavior & Organization***]
- F.4) Attanasi, G., Battigalli, G. and R. Nagel (2017), *Disclosure of Belief-Dependent Preferences in the Trust Game*, IGIER Working Paper 506, Bocconi University.
- F.5) d'Albis, H., Attanasi, G. and E. Thibault (2018), *An Experimental Test of the Under-Annuitization Puzzle with Smooth Ambiguity and Charitable Giving*, TSE Working Paper 632, Toulouse School of Economics.
- F.6) Attanasi, G., Cosic, H., Passarelli, F. and G. Urso (2017), *Privatization of a Tourist Event: Do Attendees Perceive it as a Risky Cultural Lottery?*, BETA WP, University of Strasbourg.
- F.7) Attanasi, G., Bucciol, A., Cicognani, S. and N. Montinari (2017), *The Italian North-South Divide in Perceived Dishonesty: A Matter of Trust?*, BETA WP, University of Strasbourg.
- F.8) Attanasi, G., Dessì, R., Moisan, F. and D. Robertson (2017), *Public Goods, Role Models and "Sucker Aversion": The Audience Matters*, CEPR Discussion Paper No. DP12413.
- F.9) Attanasi, G., Bortolotti, S., Cicognani, S. and A. Filippin (2017), *The Drunk Side of Trust: Social Capital Generation at Gathering Events*, BETA WP, University of Strasbourg.
- F.10) Attanasi, G. and A. Montesano (2017), *The Value of Endogenous above Exogenous Information in Irreversible Environmental Decisions*, WP 10.01.307, LERNA, University of Toulouse.
- F.11) Attanasi, G., Concina, L., Kamate, C. and V. Rotondi (2018), *Firm's Protection against Disasters: Are Investment and Insurance Substitutes or Complements?*, GREDEG Working Paper, University of Nice.

VIII-B – Invited Seminars (as Speaker)

2018: **1.** *Université de Nice - Sophia Antipolis*, GREDEG, France (February). **2.** *Edison : Energy and Environmental Division*, Edison Headquarter, Foro Buonaparte, Milan (February). **3.** *University of Lyon*, GATE (May). **4.** *University of Montpellier*, CEE-M (June).

2017: **1.** *École Supérieure de Commerce Dijon-Bourgogne*, Dijon, France (March). **2.** *University of Verona*, Department of Economics, Verona, Italy (April). **3.** *LUMSA University*, Rome, Italy (June). **4.** *University of Milan-Bicocca*, Department of Economics (December).

2016: **1.** *Aix-Marseille Université*, GREQAM, France (March). **2.** *FonCSI (Fondation pour une Culture de Sécurité Industrielle) Workshop*, Toulouse, France (April). **3.** *Université Catholique de Lille*, Anthro-Lab, France (June). **4.** *Università di Trento*, CIMEC, Italy (July).

2015: **1.** *University of Rennes 1*, CREM, France (January). **2.** *Università del Salento*, ISUFI, Italy (August). **3.** *Université de Nice - Sophia Antipolis*, GREDEG, France (October). **4.** *University of Milan*, DEMM, Italy (November).

2014: **1.** *FONCSI (Fondation pour une Culture de Sécurité Industrielle) seminar*, Maison des Métallos, Paris (December).

2012: **1.** *Durham Business School*, Durham UK (January). **2.** *Université Paris-Nanterre*, EconomiX, France (January). **3.** *Université de Strasbourg*, BETA, France (March). **4.** *Université Paris 1 Panthéon-Sorbonne*, Centre d'Economie de la Sorbonne, France (March). **5.** *Université du Maine (Le Mans)*, GAINS, France (March). **6.** *Université Montpellier 1*, LAMETA, France (March).

2011: **1.** *University of Namur*, Department of Economics, Belgium (March). **2.** *Université de Gothenburg*, Sweden (May). **3.** *Durham Business School*, Durham UK (July).

2010: **1.** *Universitat Pompeu Fabra*, Department of Economics and Business, Barcelona, Spain (December). **2.** *Scuola Superiore Sant'Anna*, Pisa, Italy (December).

2009: **1.** *Università Cattolica, Milan*, Department of Economics, Italy (July). **2.** *Universidad de Valencia*, Department of Economics, Spain (November).

2008: **1.** *Università di Padova*, Department of Economics, Italy (February).

2007: **1.** *Universidad Pablo de Olavide*, Department of Economics, Seville, Spain (January). **2.** *Max Planck Institute of Economics*, Strategic Interaction Group, Jena, Germany (January). **3.** *University of Oslo*, Department of Economics, Norway (January). **4.** *Università Cattolica, Milan*, Department of Economics, Italy (January). **5.** *Università di Padova*, Department of Economics, Italy (February). **6.** *Universidad Jaume I*, Department of Economics, Castellon de La Plana, Spain (February). **7.** *Université de Toulouse, IDEI*, France (March). **8.** *Universidad de Navarra – Pamplona*, Department of Economics, Spain (March). **9.** *Oberlin College*, Department of Economics, Ohio, United States (March). **10.** *Università di Padova*, Department of Economics, Italy (November).

2005: **1.** *Università Bocconi*, Department of Economics, Milan, Italy (April). **2.** *Universitat Pompeu Fabra*, Department of Economics and Business, Barcelona, Spain (May, October).

2003: **1.** *University of Lecce*, Department of Economics and Mathematics, Italy (October).

VIII-C – Conferences and Workshops Attended (as Speaker)

2018 : 1. 6th JMO “Join Maremma Online” Workshop on Economic of Tourism, Magliano, Italy (March, **invited talk**). 2. “IX Annual Meeting of the French Experimental Economic Association, Nice, France (June). 3. FUR “XVII International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”, York, UK (June). 4. IAREP “International Association for Research in Economic Psychology” & SABE “Society for the Advance of Behavioral Economics Conference”, London, UK (July). 5. “Empirical and Experimental Advances in Public Choice: International Conference in Honor of Francesco Forte”, Reggio Calabria, Italy (October, **invited talk**). 6. “Organizations and Markets Workshop in Honor of Vernon Smith”, Dijon, France (November, **invited talk**).

2017: 1. 8th SEET (Southern Europe Experimental Team) Workshop, Cagliari, Italy (February). 2. LUISS Workshop on Behavioral and Experimental Economics, Rome, Italy (February, **invited talk**). 3. International Meeting on Experimental and Behavioral Social Sciences, Barcelona, Spain (April). 4. Institutions in Context: Healthcare Institutions and Policy, Tampere, Finland (June, **invited talk**). 5. 2nd Workshop on Psychological Game Theory, Norwich, UK (July, **invited talk**). 6. APET (Association for Public Economic Theory) Workshop “At the Forefront of Public Economic Theory”, New York University at Abu Dhabi, United Arab Emirates (December, **invited talk**).

2016: 1. Journée du BETA (Université de Strasbourg & Université de Lorraine), Strasbourg, France (March). 2. International Meeting on Experimental and Behavioral Social Sciences, Rome, Italy (April). 3. 1st Workshop on Psychological Game Theory, Gothenburg, Sweden (June, **invited talk**). 4. Journées Internationales du Risque, Niort, France (June). 5. D-TEA Workshop “Beyond Revealed Preferences”, Paris, France (June). 6. FUR “XVI International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”, Warwick, UK (June). 7. Annual Congress of the European Economic Association and European Meeting of the Econometric Society, Genève, Switzerland (August). 8. 1st Conference of the French Association of Economics of Law (AFED), Paris, France (November, Session in Memory of Pierre Garrouste, **invited talk**).

2015: 1. BELSS Symposium on Experimental Economics, Bocconi University Milan, Italy (June, **invited talk**). 2. “VI Annual Meeting of the French Experimental Economic Association, Paris, France (June).

2014: 1. “Communication, Reciprocity and Beliefs Workshop”, Sapienza University of Rome (April, **invited talk**). 2. FUR “XV International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”, Rotterdam, the Netherlands (June). 3. “Labsi Workshop on Behavioral and Experimental Finance”, Siena, Italy (September).

2013: 1. “IX International Meeting on Experimental and Behavioural Economics”, Madrid, Spain (April). 2. “BEElab biannual Workshop on Behavioral and Experimental Economics”, Florence, Italy (May). 3. Journées de Microéconomie Appliquée, Nice, France (June). 4. Experimental Finance Conference, Tilburg, Holland (June). 5. XX EAERE “European Association of Environmental and Resource Economists” Conference, Toulouse, France (June). 6. 9th Invitational Choice Symposium, Noordwijk, Holland (June). 7. 2nd GIKA Annual Conference, Valencia, Spain (July). 8. ESA “Economic Science Association World Meeting”, Zurich, Switzerland (July). 9. SABE “Society for the Advance of Behavioral Economics Conference”, Atlanta, USA (July); 10. “Alhambra Experimental Workshop”, Rome, Italy (October). 11. SIE (Società Italiana degli Economisti) Annual Conference, Bologna, Italy (October). 12. ESI Autumn Workshop, Max Plank Institute of Economics, Jena, Germany (November, **invited talk**).

2012: 1. “VIII International Meeting on Experimental and Behavioural Economics”, Castellon, Spain (March). 2. “Workshop on New Developments in Decision Making under Uncertainty”, THEMA, Université de Cergy-Pontoise, France (May, **invited talk**). 3. “III Annual Meeting of the French Experimental Economic Association, Montpellier, France (May). 4. ESA “Economic Science Association World Meeting”, New York, USA (June). 5. FUR “XIV International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”, New York, USA (June). 6. SABE “Society for the Advance of Behavioral Economics Conference”, Granada, Spain (July). 7. “3rd Annual Xiamen University International Workshop on Experimental Economics and Finance”, Xiamen, China (December).

2011: **1.** *SEET Workshop 2011*, Agadir, Morocco (February). **2.** “*VII International Meeting on Experimental and Behavioural Economics*”, Barcelona, Spain (April). **3.** BEElab biannual Workshop on Behavioral and Experimental Economics, Florence, Italy (April). **4.** “*Experimental Methods and Economic Modelling*”, Capua, Italy (June). **5.** “*Social Economics: The Young Economists’ Contribution*”, Forli, Italy (June, **invited talk**). **6.** *ESA “Economic Science Association World Meeting”*, Luxembourg (September).

2010: **1.** *SEET Workshop 2010*, Marrakech, Morocco (January). **2.** “*VI International Meeting on Experimental and Behavioural Economics*”, Bilbao, Spain (April). **3.** “*Behavioral & Quantitative Game Theory Conference*”, Newport, California (May). **4.** “*Cognitive and Experimental Economics Workshop*”, Capua-Caserta, Italy (May, **invited talk**). **5.** *FUR “XIV International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”*, Newcastle, UK (June). **6.** *ESA “Economic Science Association European Meeting”*, Copenhagen, Denmark (July). **7.** “*XXV Jornadas de Economía Industrial*”, Madrid, Spain (September). **8.** *Labsi Conference on “Neuroscience and Decision Making”*, Siena, Italy (September). **9.** “*V Alhambra Experimental Workshop*”, Granada, Spain (October).

2009: **1.** “*V International Meeting on Experimental and Behavioural Economics*”, Granada, Spain (April). **2.** “*BEE workshop on Neuroeconomics and Psychology*”, Toulouse, France (June). **3.** “*PET Workshop on Public Economics: Theoretical and Experimental Approaches*”, Lyon, France (June). **4.** *ESA “Economic Science Association European Meeting”*, Innsbruck, Austria (September). **5.** *IV Alhambra Experimental Workshop*, Granada, Spain (October). **6.** “*Workshop on Markets and Firms Dynamics: from micro patterns to aggregate behaviours*”, Pointe-à-Pitre, Guadeloupe (December). **7.** *Workshop in honour of Roger Myerson: Mechanism Design, Game Theory and Political Economy*, Toulouse, France (December).

2008: **1.** “*IV International Meeting on Experimental and Behavioural Economics*”, Alicante, Spain (March). **2.** “*Workshop on Development and Behavioural Economics*”, Universidad de Navarra, Spain (April, **invited talk**). **3.** “*Thematic Meeting of the French Economic Association*”, Toulouse, France (June). **4.** “*Catholic University Summer School on Decision Processes*”, Milan, Italy (June). **5.** *IAREP & SABE Congress on “Behavioural Economics and Economic Psychology”*, Rome, Italy (September); **6.** “*Labsi International Conference on Political Economy and Public Choice: Theory and Experiments*”, Salerno, Italy (September). **7.** *ESA “Economic Science Association European Meeting”*, Lyon, France (September). **8.** *SIE (Società Italiana degli Economisti) Annual Conference*, Perugia, Italy (October).

2007: **1.** “*Second PhD Presentation Meeting – Royal Economic Society*”, London, United Kingdom (January). **2.** “*Reciprocity: Theories and Facts - International Conference*”, Verbania, Italy (February). **3.** “*22nd European Conference on Operational Research*”, Prague, Czech Republic (July). **4.** “*Labsi International Conference on Political Economy and Public Choice: Theory and Experiments*”, Siena, Italy (September).

2006: **1.** “*Communication and Incentives*” Conference, UCSB Economics, Santa Barbara, California (February, **invited talk**). **2.** “*International Workshop on Behavioural Game Theory*”, Capua, Italy (May). **3.** *FUR “XII International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”*, Rome, Italy (June). **4.** “*6th Meeting on Game Theory and Practice dedicated to development, natural resources and the environment*”, Zaragoza, Spain (July). **5.** *IAREP & SABE Congress on “Behavioural Economics and Economic Psychology”*, Paris, France (July). **6.** *ESA “Economic Science Association North American Meeting”*, Tucson, USA (September). **7.** “*European Winter Meeting of the Econometric Society*”, Torino, Italy (November). **8.** “*XXXI Simposio de Analisis Economico*”, Oviedo, Spain (December).

2005: **1.** “*II International Meeting on Experimental and Behavioural Economics*”, Valencia, Spain (December).

2004: **1.** “*IX Spring Meeting of Young Economists (SMYE)*”, Warsaw, Poland (April). **2.** Annual meeting of the “*Society for Economic Design (SED)*”, Mallorca, Spain (June). **3.** Annual meeting of the “*European Economic Association (EEA)*”, Madrid, Spain (August).

2003: **1.** “*European Doctorate Group in Economics (EDGE) Jamboree*”, Marseille, Aix-en-Provence, France (September). **2.** “*XXVIII Simposio de Analisis Economico*”, Sevilla, Spain (December).